

Extra! Extra!

Volume 1, Issue 2

June/July, 2000



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Summer Means Surplus!

Hello! It's time again for news from the warehouse in Jessup. Thanks to everyone who has commented on the first issue of the newsletter. Please keep those comments coming in.

With the summer sun staying longer in the sky, the cooling breeze off neighborhood pools, and the delicious smells of backyard barbequing, it seems as if summer might just be the most perfect time for relaxing.

We at MSASP agree, but we do urge you to take the extra time you may have now to make a trip out to the warehouse.

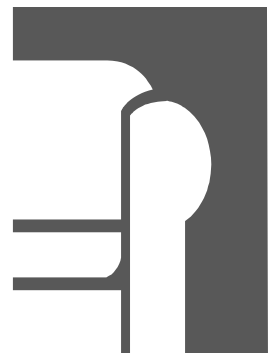
With children out of school for a few months, it may be a great opportunity for the family to go shopping together for new household furniture or vehicles. Also, some fiscal year budgets have just been renewed, so why not check out what surplus has to offer your organization?

MSASP reps have been busy attending conferences and trade shows, holding training seminars, and conducting auctions, all which are featured in this issue.

Have you been part of our flea markets yet? Through October, our warehouse will host a

large yard sale/flea market in the parking lot on Saturdays we are open. Rent tables to sell items from your house or office. This is an easy money-maker for you!

If you would like a representative from MSASP to speak to your organization or schedule a tour, please call 410-540-4061. Have a wonderful summer!



Inside this issue:

<i>Convention Report</i>	2
<i>Spotlight on Surplus Shops</i>	2
<i>The Marketplace</i>	3
<i>Donee Class a Success</i>	5
<i>Next Sealed Bid Auction</i>	6

MSASP Still in Search of New Name

Readers of the first issue of *Extra! Extra!* may have noticed that we're conducting a search for a new name. "The Maryland State Agency for Surplus Property" is quite a mouthful.

We asked you to mail, fax, or email your suggestions for alternate names for the warehouse. We'd like you to keep sending them in! If we pick your idea, you'll not only bask in the glory of winning,

but receive a gift certificate for the warehouse as well! So continue sending in your ideas care of this newsletter and we will print submissions in a future issue.

MSASP Attends Conventions

MSASP was represented at the **MD Association of Community Action Agencies** convention on May 9th & 10th in Ocean City, MD.

The convention, which was dedicated to increasing knowledge, technical skill, and awareness in programming, advocacy, and public policy issues, drew about 300 attendees from many different non-profit organizations across the state and neighboring states.

MSASP was also pleased to be an exhibitor at the **Scouting Expo 2000** on



May 6th. This very successful event attracted 15,000 people to PSI Net Stadium in Baltimore. Various scouting troops throughout the State had booths to display their projects and put on

demonstrations. MSASP, which helps many scout troops obtain camping items such as tents and mess kits, brought examples of the items available at the warehouse.

A speaker from MSASP also visited the **Baltimore County Volunteer Firefighters** at their monthly meeting. The volunteers learned how using surplus property can save them money on equipment, furniture, and vehicles.

In The Spotlight

Most people know that they can purchase furniture at Surplus. But did you know that you can have that furniture completely recrafted and tailored to your own particular liking?

We have two fully-functional workshops at the warehouse where furniture purchased here can be turned into items that look brand-new, and perfectly tailored to your own choice of décor.

In our Wood Shop, furniture is refurbished through processes such as stripping, staining, and refinishing. We can even manufacture missing parts if

The Shops at Surplus

your item calls for it, making your chairs, desks, conference tables, etc, new again. Turnaround time is approximately 3 weeks for up to three pieces. Larger groups of items may take longer. If you are interested, please call Wood Shop Supervisor Mike Brock at 410-540-4076.

Another opportunity you may take advantage of is having your furniture beautifully reupholstered in our Upholstery Shop. Jim Brown, the Upholstery Supervisor has 30 books full of material samples you may come in to look through.

Chairs, sofas, and love-seats bought at the warehouse can look brand new again, with beautiful detailing and design in as short as a week after the material arrives at the warehouse. Call Jim Brown at 410-540-4075 for more information.

Our shops can also create custom modular units for any government office. Whether it be cubicle wall separators, trade show displays, or reception areas, count on us to create something perfect! Billy Bruggeman, modular shop supervisor, can be reached at 410-540-4077.

* Items with asterisks are federal property and available to our donee organizations only.

MARYLAND STATE AGENCY FOR SURPLUS PROPERTY

Maryland Marketplace

State Item of the Month

4C9 Vitra Low Freezer, with safeguard alarm system and battery \$100



Printing Press.....\$630*



Sofa & Chair Set.....\$350



Deicer Trailer.....\$15,000*



Camouflage Trousers...\$5 ea.

MARYLAND STATE AGENCY FOR SURPLUS PROPERTY

Maryland Marketplace

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1969 Fire Truck....\$3,684*



20' Boat w/Trailer....\$80*



Engine Analyzer....\$500

Federal Item of the Month

Raymond Retriever* electric forklift, excellent condition, easy to use \$12,000



1988 Dump Truck.....\$9000



First Donee Training Class a Success

It was a warm, sunny day when the first "class of MSASP" gathered on May 3 at Fort Meade to take part in the inaugural Donee Training Seminar. Different organizations were represented. By the end of the class, attendees were well-schooled in both the ways of actual screening and computer screening, and are now eligible to save up to 60% off their service charges. ***What could you do with 60% more money?***

The class, which was led by MSASP representatives Mark Hechmer and Gary A. Gray, covered such topics as Federal Property Management Regulations, Eligibility, and the Federal

Disposal System. A screening schedule was given to class attendees, informing them of when different screening sites are open for visits. Defense Reutilization Marketing Officer Connie Beasley gave a presentation on the award-winning website his office created, and Rick Parker, from the General Services Administration, was also in attendance to assist and answer questions.

After a tour of the DRMO facilities, class attendees were photographed so they could receive their donee screener ID cards. These cards are *essential* for admittance at screener sites. To screen for yourself, you will

need one of these cards. To get one of these cards, you need to attend a training class!

If saving money and doing your own screening sounds good to you, consider spending a day at Fort Meade with the MSASP training staff. This **FREE CLASS** is well worth your time. Our next class is scheduled for Wednesday, **July 12th** from 9am-4pm. Space is on a first-come, first-serve basis, so please fill out the form and choose one of the return options below. There's never been a better time, or reason to save money for your non-profit organization.

Donee Class Sign-Up Form

Sign up for:

Time

☐ Wednesday, July 12th 9AM-4PM

Name

Address

Email

Phone

8037 Brock Bridge Road
PO Box 1039
Jessup, MD 20794

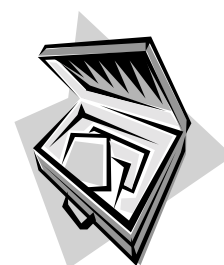
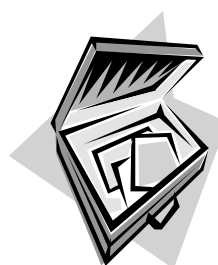
Phone: 410-799-0440
Fax: 410-799-2725
Email: mhechmer@dgs.state.md.us
www.dgs.state.md.us/surplus

Others Say:

Testimonials

Your investment of one day's time will be well worth this class many times over. The ability to do your own screening will save so much time, money and effort– HB, Baltimore

Being a novice to your Agency and System, I learned in a short time how your whole system works. Through the materials and instructors, all areas were addressed. I would recommend your class to any present or future donee organization that might make use of your wide range of materials and equipment– GD, MEBA



MARYLAND STATE AGENCY FOR SURPLUS PROPERTY

8037 Brock Bridge Road
PO Box 1039
Jessup, MD 20794

Phone: 410-799-0440
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www.dgs.state.md.us/surplus



Surplus Makes Sense!

This is the second issue
of Extra! Extra!

Next Sealed Bid Auction Announced

With the excitement of May's sealed bid auction fading away with the summer heat, MSASP announces its next sealed bid auction. You have the opportunity to bid on a number of items between the dates of **July 24-August 4**. High bid wins!

May's auction brought in a flurry of bidding, with the most popular item a Baldwin piano. High bid was \$900, by Indian Creek School, who will be using the piano in their music education department.

This time around, you have the opportunity to bid on a 40' trailer, gas log fireplace,

8' high fencing, plus many more valuable items.

These items are up for bid to both the general public and our donee organizations. In case of a tie bid, we call you and give you an opportunity to rebid. This could be a great opportunity for you to obtain a piece of property that, at one point, had been out of your budget grasp. Some of these items may also appear on www.bidgov.com.

Winners will be notified by phone the next business day after the close of the auction. For questions, call Mark Hechmer at 410-540-4067.

MSASP Calendar

We are open the following Saturdays from 8am-4pm:

June 10*	Sept. 23*
June 24*	Oct. 14*
July 8*	Oct. 28*
July 22*	Nov. 4
August 12*	Nov. 18
August 26*	Dec. 9
Sept. 9*	Dec. 16

* We will be holding our yard sales on these days. Call 410-540-4061 to find out about sponsorship and vendor opportunities.



Don't forget, we're
open until 8pm on
Thursdays!